

WELCOME

Earle G. Hall – Chairperson

PLATINUM MEMBERS



GOLD MEMBERS



SILVER MEMBERS

Ainsworth Game Technology
Atlantic Lottery
Bryantel
Canadian Bank Note Company
Comtrade Gaming
EGT
Everi
Gaming Laboratories International
Grover Gaming
Inspired Gaming Group
Intralot
JCM Global
Konami Gaming
Merkur
Microgaming Software Systems
Novomatic
Quixant
Sega Sammy Creation
U1 Gaming
Universal de Desarrollos Electronicos
Veikkaus
WCLC Western Canada Lottery Corp

BRONZE MEMBERS

ADLINK Technology
Amatic Industries
APEX pro gaming
CPI – Crane Payment Innovations
Gaming Support
Grand Vision Gaming
Interblock
Nidec Sankyo Corp.
Paltronics
QuickCount Australia
Reeltime Gaming
Utopia Gaming Systems

AFFILIATE MEMBERS

Canada Gaming Association
European Casino Association
Gaming Technology Association
International Assoc of Gaming Regulators
Macao Polytechnic University
MGEMA
Seoul National University Science
UNLV

ADVISORY MEMBERS

Gaming Consultants International
Radical Blue Gaming
Random Consulting

2023 BOARD OF DIRECTORS

Earle G. Hall, Chairperson, AXES.ai

Nimish Purohit, Vice-Chairperson, ARISTOCRAT

Paul Burns, Treasurer

Martin Pedak, Secretary, PLAYTECH

Syed Hussain, OREGON STATE LOTTERY

Keshav Pitani, LIGHT & WONDER

AGENDA

- 2023 Financial Summary Paul Burns, Treasurer
- 2023 Highlights & 2024 Looking Ahead Mark Pace, Vice-President
- IGSA Spotlight Awards Peter DeRaedt, President

2023 FINANCIAL RESULTS

Paul Burns – Treasurer and Secretary

FINANCIAL RESULTS

	Revenue	Expenses	Ret. Earnings
2022 Actual	1.04M	0.92M	458K
2023 Budget	1.12M	0.98M	601K
2023 Projected	1.04M	1.01M	487K

Based on JUL projections

2023 HIGHLIGHTS

Mark Pace – Vice President IGSA

2023 HIGHLIGHTS

- **Creation of new committees**
 - Ethical AI Standards Committee
 - Chair: Nimish Purohit ARISTOCRAT | Vice Chair: Earle Hall AXES.ai
 - Responsible Gaming Committee
 - Chair: Chrissy Menicucci Benna ARISTOCRAT | Vice Chair: Murali Venkataraman L&W
 - Payments Standards Committee
 - Chair: Theo Engelis OKTO | Vice Chair: Roman Czubak AXES.ai
 - Cyber Resiliency Committee
 - Chair (acting): Earle Hall AXES.ai

2023 HIGHLIGHTS

- **Existing Standards**
 - Reviewing changes to NGAT and CDI standards
- **Staff Addition**
 - Standards Director (part-time) – Dale Buchholz
 - Social Media Specialist (part-time) – Austin Pace
- **Global Expansion**
 - GSA Africa incorporated in Nigeria

2023 HIGHLIGHTS

- **Regulatory Alliances**

- IAGR

- Affiliate member
 - Continued speaking and educational engagements

- NAGRA

- Created two work-groups :
 - Simplification of regulatory notifications & change management processes
 - Standard Data Reporting systems across gaming verticals

- **Education & Exposure**

- Sports Betting Webinars
 - AI 101 Webinar

2024 - LOOKING AHEAD

Mark Pace - Vice President

STRATEGIC DIRECTION 2024

- **Engage and Grow Membership**
 - Host global summits to identify industry critical technical obstacles
 - Conduct one-on-one meetings with industry C-suite
 - Establish relevant committees to address identified industry obstacles
- **Pursue regulatory partnerships**
 - Host global summits to identify industry regulatory critical technical obstacles
 - Conduct one-on-one meetings with regulatory decision makers
 - Continue existing collaboration with regulatory associations/organizations

STRATEGIC DIRECTION 2024

- **Elevate IGSA profile in the gaming industry**
 - Create an IGSA marketing committee to promote IGSA activities
 - Continue to participate in relevant industry tradeshows and conferences
- **Protect and grow the organization**
 - Explore tool development to aid Standards implementations such as GAT, CDI
 - Hold workshops on the implementation of IGSA Standards such as GAT
 - Define dramatically expanded membership benefits

IGSA SPOTLIGHT AWARDS

Peter DeRaedt – President

IGSA SPOTLIGHT AWARDS

John Acres

Founder of GSA

“October 2, 1996

This letter is to invite you to join in creating an industry committee to create a communication standard for gaming machines worldwide...

Whilst each of us has regarded protocols as a “competitive edge” at one point, I believe that the lack of standards have resulted in additional costs and confusion for all...

I propose that we create an industry committee, with members from each company concerned with the game communications, to author, implement, and maintain a standard interface specification for gaming machines. This standard could include private extensions...

I believe that standards such as these are vital to the future health of our industry. I hope you can attend this meeting and I look forward to meeting you there...”



IGSA SPOTLIGHT AWARDS

Art Rogers

Howard & Howard

- Howard and Howard is IGSA's legal counsel since 1998

Howard & Howard's Gaming Group has over 25 years of experience guiding gaming's most prominent players through an extensive range of multi-jurisdictional corporate and regulatory matters, such as:

- Licensing and regulatory compliance
- Corporate law and business transactions
- Privacy and data collection
- Emerging technologies
- AML and antitrust compliance
- Commercial litigation
- Mergers, acquisitions, divestitures, and joint ventures
- Land use, zoning, and municipal law
- Patents, trademarks, and copyrights

Howard & Howard
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IGSA SPOTLIGHT AWARDS

AMS

Association Management Solutions

- Partners: Karen Moreland, Kirsten Machi and Lisa Winkler
- Michelle Olesiejuk – IGSA Executive Director (since 2003)

Association Management Solutions (AMS) is a full-service association management provider with more than 21 years experience managing international organizations and standards development groups. Established in 1997 and based in the heart of the Silicon Valley.



IGSA SPOTLIGHT AWARDS

Ethan Tower

Protocol Director IGSA

- For 16 years Ethan spearheaded IGSA's technical committees producing a total of 16 global standards
- IGSA and the gaming industry is grateful for the tremendous dedication and passion that Ethan applied every day to the benefit of the industry.



IGSA SPOTLIGHT AWARDS

Ewa Bakum / Tom Nieman

Clarion Events Team

- Clarion has always supported IGSA by providing a presence at the ICE tradeshow
- We are grateful for their recognition of the value that trade associations bring to the industry

The logo for Clarion Gaming, featuring the word "CLARION" in a large, white, sans-serif font above the word "GAMING" in a smaller, white, sans-serif font, both contained within a teal rectangular box. A thin grey arc is positioned above the box.

CLARION
GAMING

IGSA SPOTLIGHT AWARDS

Chris Fleenor

**Chief Technology & Gaming Officer
Ohio Casino Control Commission**

- IGSA recognizes Chris Fleenor as a champion and supporter of IGSA standards that support the regulatory community.
- As chair of IGSA's regulatory committee, he not only supports IGSA but also his fellow regulators
- OCCC has implemented network GAT and continues to promote the benefits of open standards



IGSA SPOTLIGHT AWARDS

Marcus Im

Macau Polytechnic University

- IGSA created a partnership with MPU in 2007 and incorporated GSA Asia in 2010
- In 2009 MPU and GSA together presented the paper at a conference in Beijing
- In 2011 IGSA, in collaboration with MPU, created the MPU Gaming Technology Program which is now part of the Bachelor of Science in Computing degree.
- The course consists of:
 - Introduction to Gaming Technology
 - Gaming Technology I and II
 - Mathematics for Gaming Technology
- IGSA remains grateful for their vision and support for the past 16 years.



澳門理工大學
Universidade Politécnica de Macau
Macao Polytechnic University

IGSA's VALUE TO THE INDUSTRY

- **Neutrality, Ensuring Trust and Confidence**
- **Strong Partnerships and Recognition with Regulators**
- **Rich IP, Standards and Technology**

THANK YOU
QUESTION PERIOD



This 2023 Annual Presentation Can Be Downloaded From Our Website at:



SCAN ME